# Illustration of Values 

For: Paul Tripp


Presented By:
[Licensed user's name appears here]

## Illustration of Values

## Preface

In the accompanying presentation, you will see the financial data from an illustration of a cash value life insurance policy.

To help you make an informed decision about acquiring the policy, the illustration includes information about premiums, cash values and death benefits.

Cash value life insurance contains the following features:

1. Accumulating cash values;
2. Income tax deferred growth of cash values;
3. Competitive current interest rate;
4. Income tax free access to cash values via policy loans;
5. Income tax free death benefits;
6. Probate free death benefits;
7. Privacy of all transactions.

Favorable income tax consequences combine with significant policy values and benefits to produce a life insurance solution that has a considerable amount of financial leverage.


## Indexed Universal Life

| Year | Male Age |  | Income Tax Rate 30.00\% <br> (2) <br> Increase In <br> Accum <br> Value* | Indexed UL Interest Rate 8.00\% |  | Initial Payment 20,000 | Initial Death Benefit 700,000 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | (1) <br> Policy Premium |  | (3) <br> Year End Accum Value* | (3a) <br> Pre-Tax Equivalent Rate of Return of Accum Value* | (4) <br> Year End Cash Value* | (4a) <br> Pre-Tax <br> Equivalent <br> Rate of Return of Cash Value* | (5) <br> Death <br> Benefit | (5a) <br> Pre-Tax <br> Equivalent <br> Rate of Return of Death Benefit |
| 1 | 50 | 20,000 | 18,848 | 18,848 | -8.23 | 5,548 | -103.23 | $\square 718,849$ | 4991.78 |
| 2 | 51 | 20,000 | 20,282 | 39,130 | -2.08 | 14,770 | -72.25 | $\square 739,130$ | 657.10 |
| 3 | 52 | 20,000 | 21,725 | 60,855 | 1.01 | 36,495 | -32.68 | $\square 760,855$ | 281.66 |
| 4 | 53 | 20,000 | 23,258 | 84,113 | 2.88 | 59,753 | -16.20 | $\square 784,113$ | 166.99 |
| 5 | 54 | 20,000 | 24,885 | 108,998 | 4.12 | 84,638 | -7.87 | $\square 808,998$ | 114.58 |
| 6 | 55 | 20,000 | 26,624 | 135,622 | 5.01 | 112,480 | -2.64 | $\square 835,622$ | 85.38 |
| 7 | 56 | 20,000 | 28,477 | 164,099 | 5.67 | 142,419 | 0.61 | $\square 864,099$ | 67.09 |
| 8 | 57 | 20,000 | 30,434 | 194,533 | 6.18 | 174,558 | 2.76 | $\square 894,534$ | 54.72 |
| 9 | 58 | 20,000 | 32,524 | 227,057 | 6.59 | 209,031 | 4.25 | -927,057 | 45.89 |
| 10 | 59 | 20,000 | 34,747 | 261,804 | 6.92 | 245,970 | 5.33 | 961,804 | 39.33 |
| 11 | 60 | 20,000 | 37,090 | 298,894 | 7.19 | 1 285,496 | 6.12 | -998,894 | 34.31 |
| 12 | 61 | 20,000 | 39,588 | 338,482 | 7.41 | - 327,764 | 6.73 | 1,038,482 | 30.36 |
| 13 | 62 | 20,000 | 42,239 | 380,721 | 7.60 | $\square 372,925$ | 7.19 | 1,080,721 | 27.21 |
| 14 | 63 | 20,000 | 45,035 | 425,756 | 7.76 | - 421,127 | 7.56 | 1,125,756 | 24.64 |
| 15 | 64 | 20,000 | 47,991 | 473,747 | 7.89 | $\square 473,747$ | 7.89 | 1,173,747 | 22.53 |
| 16 | 65 | 20,000 | 51,121 | 524,868 | 8.01 | $\square 524,868$ | 8.01 | 1,224,868 | 20.77 |
| 17 | 66 | 20,000 | 54,422 | 579,290 | 8.10 | $\square 579,290$ | 8.10 | 1,279,290 | 19.29 |
| 18 | 67 | 20,000 | 57,898 | 637,188 | 8.19 | $\square$ 637,188 | 8.19 | 1,337,188 | 18.03 |
| 19 | 68 | 20,000 | 61,575 | 698,763 | 8.26 | $\square 698,763$ | 8.26 | 1,398,763 | 16.95 |
| 20 | 69 | 20,000 | 65,427 | 764,190 | 8.32 | $\square 764,190$ | 8.32 | 1,464,190 | 16.02 |
| 21 | 70 | 0 | 47,774 | 811,964 | 8.37 | $\square 811,964$ | 8.37 | 1,511,964 | 15.23 |
| 22 | 71 | 0 | 50,182 | 862,146 | 8.40 | $\square-862,146$ | 8.40 | 1,562,146 | 14.53 |
| 23 | 72 | 0 | 52,630 | 914,776 | 8.42 | 914,776 | 8.42 | 1,614,776 | 13.92 |
| 24 | 73 | 0 | 55,113 | 969,889 | 8.43 | 969,889 | 8.43 | 1,669,889 | 13.39 |
| 25 | 74 | 0 | 57,608 | 1,027,497 | 8.44 | 1,027,497 | 8.44 | 1,727,497 | 12.91 |
| 26 | 75 | 0 | 60,108 | 1,087,605 | 8.43 | 1,087,605 | 8.43 | 1,787,605 | 12.49 |
| 27 | 76 | 0 | 62,586 | 1,150,191 | 8.42 | 1,150,191 | 8.42 | 1,850,191 | 12.11 |
| 28 | 77 | 0 | 65,016 | 1,215,207 | 8.40 | 1,215,207 | 8.40 | 1,915,207 | 11.77 |
| 29 | 78 | 0 | 67,368 | 1,282,575 | 8.38 | 1,282,575 | 8.38 | 1,982,575 | 11.45 |
| 30 | 79 | 0 | 69,617 | 1,352,192 | 8.35 | -1,352,192 | 8.35 | 2,052,192 | 11.17 |
|  |  | 400,000 |  |  |  |  |  |  |  |

[^0]30 Year Summary

| Cum. Payments | 400,000 |
| :--- | ---: |
| Cash Value | $1,352,192$ |
| Death Benefit | $2,052,192$ |

## Indexed Universal Life

|  |  |  | Income Tax Rate 30.00\% | Indexed UL Interest Rate 8.00\% | Initial Initial <br> Payment Death Benefit <br> 20,000 700,000 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | Male Age | (1) <br> Policy Premium | $\begin{gathered} \text { (2) } \\ \\ \text { Increase } \\ \text { In } \\ \text { Accum } \\ \text { Value* } \end{gathered}$ | (3) <br> Year End Accum Value* | (3a) <br> Pre-Tax Equivalent Rate of Return of Accum Value* | (4) <br> Year End Cash Value* | (4a) <br> Pre-Tax <br> Equivalent <br> Rate of Return of Cash Value* | (5) <br> Death <br> Benefit | (5a) <br> Pre-Tax <br> Equivalent <br> Rate of Return of Death Benefit |
| 31 | 80 | 0 | 71,729 | 1,423,921 | 8.32 | 1,423,921 | 8.32 | 2,123,921 | 10.90 |
| 32 | 81 | 0 | 73,634 | 1,497,555 | 8.28 | 1,497,555 | 8.28 | 2,197,555 | 10.66 |
| 33 | 82 | 0 | 75,303 | 1,572,858 | 8.24 | 1,572,858 | 8.24 | 2,272,858 | 10.43 |
| 34 | 83 | 0 | 76,658 | 1,649,516 | 8.19 | 1,649,516 | 8.19 | 2,349,516 | 10.22 |
| 35 | 84 | 0 | 77,636 | 1,727,152 | 8.14 | 1,727,152 | 8.14 | 2,427,152 | 10.02 |
| 36 | 85 | 0 | 78,156 | 1,805,308 | 8.08 | 1,805,308 | 8.08 | 2,505,308 | 9.82 |
| 37 | 86 | 0 | 78,133 | 1,883,441 | 8.01 | 1,883,441 | 8.01 | 2,583,441 | 9.64 |
| 38 | 87 | 0 | 77,437 | 1,960,878 | 7.94 | 1,960,878 | 7.94 | 2,660,878 | 9.46 |
| 39 | 88 | 0 | 75,968 | 2,036,846 | 7.86 | 2,036,846 | 7.86 | 2,736,846 | 9.29 |
| 40 | 89 | 0 | 73,589 | 2,110,435 | 7.78 | 2,110,435 | 7.78 | 2,810,435 | 9.12 |

[^1]40 Year Summary

| Cum. Payments | 400,000 |
| :--- | ---: |
| Cash Value | $2,110,435$ |
| Death Benefit | $2,810,435$ |

## Illustration of Values

## 40 Year Analysis



|  | At Year 40 |
| ---: | :--- |
| Accum Value Pre-Tax Equivalent Rate of Return | $7.78 \%$ |
| Cash Value Pre-Tax Equivalent Rate of Return | $7.78 \%$ |
| Death Benefit Pre-Tax Equivalent Rate of Return | $\mathbf{9 . 1 2 \%}$ |

## Illustration of Values

## 40 Year Analysis



At Year 40

|  | At Year 40 <br> Cumulative Net Payments |
| ---: | :--- |
| $\$ 400,000$ |  |
| Cash Value | $\$ 2,110,435$ |
| Death Benefit | $\$ 2,810,435$ |


[^0]:    *This is an example of an InsMark supplemental illustration for indexed universal life. In an actual presentation, this footnote will refer to an accompanying basic illustration from a specific life insurance company with important details, caveats, and guarantees.

[^1]:    *This is an example of an InsMark supplemental illustration for indexed universal life. In an actual presentation, this footnote will refer to an accompanying basic illustration from a specific life insurance company with important details, caveats, and guarantees.

