# Dynasty Trust 

 For: Aaron Tyler

Presented By:
[Licensed user's name appears here]

In the accompanying presentation, you will see the financial data comparing an Irrevocable Non-Dynasty Trust vs. an Irrevocable Dynasty Trust vs. an Irrevocable Insured Dynasty Trust.

## Irrevocable Trust

An Irrevocable Trust is one that cannot be modified or terminated without the permission of the beneficiary. Once assets have been transferred into the trust, the grantor has effectively removed all ownership rights to the assets and the trust. Beneficiaries of such trusts are typically the grantor's children.

The assets held by the trust can include a variety of items; for example: a business, investment assets, cash, life insurance. Assuming the trust has been properly drawn, executed, and administered, assets in an irrevocable trust should not be included in the estate of the grantor.

## Irrevocable Dynasty Trust

An Irrevocable Dynasty Trust is one in which assets are passed down in trust to the grantor's children, grandchildren, great grandchildren, etc., thus avoiding the estate taxes due at the death of each generation.

In many states, there is currently no limit to the number of generations that can benefit from an

Irrevocable Dynasty Trust; however, there is talk in Washington, DC, to limit such estate tax-free trusts to 90 years -- so the perpetual value of this technique could be significantly affected. (As proposed, new legislation would not be applicable to trusts in effect prior to such legislation.) Coupled with the $\$ 5,000,000$ per person gift exemption in 2011-2012, use of this strategy for those with significant wealth should be considered sooner rather than later.

States that allow Irrevocable Dynasty Trusts are: Alaska, Delaware, District of Columbia, Idaho, Illinois, Kentucky, Maine, Maryland, Michigan, Missouri, Nebraska, Nevada, New Hampshire, New Jersey, North Carolina, Ohio, Pennsylvania, Rhode Island, South Dakota, Tennessee, Utah, Virginia, Wisconsin, and Wyoming. (There is no requirement to reside in the state selected.)

## Irrevocable Insured Dynasty Trust

An Irrevocable Insured Dynasty Trust is identical to an Irrevocable Dynasty Trust except gifts from the grantor are used to acquire a life insurance policy.

The accompanying material compares and contrasts variations of an Irrevocable Trust as indicated below:

| Gift Details | Irrevocable <br> Non-Dynasty <br> Trust | Irrevocable <br> Dynasty <br> Trust | Irrevocable <br> Insured Dynasty <br> Trust |
| :---: | :---: | :---: | :---: |
| Initial Gift |  |  |  |
| to Trust | $\$ 37,500$ | $\$ 37,500$ | $\$ 37,500$ |
| Additional Gifts <br> to the Trust | $\$ 37,500$ a year in <br> Years 2 through 30 | $\$ 37,500$ a year in <br> Years 2 through 30 | $\$ 37,500$ a year in <br> Years 2 through 30 |
| Use of Gifts | Investment @ <br> $4.00 \%$ Net | Investment @ <br> $4.00 \%$ Net | Premium for <br> Life Insurance* |

* Name of Policy: Indexed Survivor UL Insured: Aaron Tyler/Susan Tyler, Ages: 60/55
Initial Death Benefit: 2,500,000
Initial Premium: 37,500
Death Benefit in Year 30: 4,518,723
* $\$ 4,518,723$ death benefit of life insurance at the end of Year 30 assumed invested in the Insured Dynasty Trust. Thereafter, all Trusts are illustrated to compound at the same $4.00 \%$ net rate.

Important Note: The information in this report and any referred material is for educational purposes only. In all cases, the approval of legal and tax advisers must be secured regarding the implementation or modification of any planning technique as well as the applicability and consequences of new cases, rulings, or legislation upon existing or impending plans.

Important Note: Values on this page may include non-guaranteed life insurance values. If so, actual results are likely to vary, and this report is not valid unless accompanied by a life insurance basic illustration that details non-guaranteed and guaranteed elements.

## All Generations Irrevocable Trust Comparison of Values

| Initial Gift | Trust Net | Estate Tax Rate At End | Years Illustrated for |
| :---: | :---: | :---: | :---: |
| to Trust | Growth Rate | of Each Generation | Each Generation |
| 37,500 | $4.00 \%$ | $40.00 \%$ | 30 |

(1)

Irrevocable Non-Dynasty Trust (no life insurance) Growth at Net 4.00\%

## Generation \#1 (Parents):

Illustrated Gifts to the Trust*
Trust Owned Life Insurance
Value After 30 Years
Gain Over Non-Dynasty Trust
1,125,000
2,187,313
n/a
(2)

Irrevocable Dynasty Trust (no life insurance)

Growth at Net $4.00 \%$
$1,125,000$
0
$2,187,313$
$0.00 \%$

| $2,187,313$ | $2,187,313$ |
| :---: | ---: |
| $7,094,324$ | $7,094,324$ |
| $(2,837,730)$ |  |
| $4,256,594$ | 0 |
| n/a | $7,094,324$ |
|  | $66.67 \%$ |

0.00\%
(3)

## Irrevocable Insured Dynasty Trust <br> Funded with <br> 2,500,000** <br> Life Insurance

1,125,000
2,500,000**
4,518,723***
106.59\%

## Generation \#2 (Children):

Beginning Value of Trust
Value After 30 Years
Less Estate Tax @ 40.00\% Trust's Hypothetical Value Gain Over Non-Dynasty Trust

Generation \#3 (Grandchildren):

Beginning Value of Trust
Value after 30 Years
Less Estate Tax @ $40.00 \%$
Trust's Hypothetical Value
Gain Over Non-Dynasty Trust
4,256,594
13,805,828
$\frac{(5,522,331)}{8,283,497}$
n/a

| $7,094,324$ |
| ---: |
| $23,009,713$ |
| 0 |
| $23,009,713$ |
| $177.78 \%$ |

14,656,015
47,535,282
$\begin{array}{r}0 \\ \hline 47,535,282\end{array}$
473.86\%

Generation \#4 (Great-Grandchildren):
Beginning Value of Trust
Value after 30 Years
Less Estate Tax @ 40.00\%
Trust's Hypothetical Value
Gain Over Non-Dynasty Trust

8,283,497
26,866,673
$(10,746,669)$
16,120,004
n/a

| $23,009,713$ |
| ---: |
| $74,629,647$ |
| 0 |
| $74,629,647$ |
| $362.96 \%$ |

47,535,282
154,175,816
154,175,816
856.43\%

[^0]**\$2,500,000 is the initial policy death benefit.

[^1]Dynasty Trust

## All Generations Bar Graph

Irrevocable Trust Comparison of Values

|  | Non-Dynasty Trust: \$2,187,313 |
| :---: | :--- |
| Generation \#1 | Dynasty Trust: \$2,187,313 |
| (Parents) | Gain over Non-Dynasty Trust: $0.00 \%$ |
|  | Insured Dynasty Trust: \$4,518,723 <br> Gain over Non-Dynasty Trust: 106.59\% |


|  | Non-Dynasty Trust: \$4,256,594 |
| :---: | :--- |


|  | Non-Dynasty Trust: \$16,120,004 |
| :--- | :--- |
| Generation \#4 |  |$\quad$| Dynasty Trust: \$74,629,647 |
| :--- |
| (Great <br> Grandchildren over Non-Dynasty Trust: $362.96 \%$ |

## Gift Details of the Irrevocable Trust

| Year | $\begin{aligned} & \text { M/F } \\ & \text { Ages } \end{aligned}$ | Initial Death Benefit Irrevocable Insured Dynasty Trust 2,500,000 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Irrevocable <br> Non-Dynasty Trust |  | Irrevocable Dynasty Trust |  | Irrevocable Insured Dynasty Trust |  |
|  |  | (1a) <br> Gifts to Trust for Investment | (1b) Gifts to Trust Growth at Net 4.00\% | (2a) <br> Gifts to Trust for Investment | (2b) Gifts to Trust Growth at Net 4.00\% | (3a) Gifts to Trust for Life Insurance Premiums | (3b) <br> Death Benefit of Life Insurance* |
| 1 | 60/55 | 37,500 | 39,000 | 37,500 | 39,000 | 37,500 | 2,500,000 |
| 2 | 61/56 | 37,500 | 79,560 | 37,500 | 79,560 | 37,500 | 2,500,000 |
| 3 | 62/57 | 37,500 | 121,742 | 37,500 | 121,742 | 37,500 | 2,500,000 |
| 4 | 63/58 | 37,500 | 165,612 | 37,500 | 165,612 | 37,500 | 2,500,000 |
| 5 | 64/59 | 37,500 | 211,237 | 37,500 | 211,237 | 37,500 | 2,500,000 |
| 6 | 65/60 | 37,500 | 258,686 | 37,500 | 258,686 | 37,500 | 2,500,000 |
| 7 | 66/61 | 37,500 | 308,033 | 37,500 | 308,033 | 37,500 | 2,500,000 |
| 8 | 67/62 | 37,500 | 359,355 | 37,500 | 359,355 | 37,500 | 2,500,000 |
| 9 | 68/63 | 37,500 | 412,729 | 37,500 | 412,729 | 37,500 | 2,500,000 |
| 10 | 69/64 | 37,500 | 468,238 | 37,500 | 468,238 | 37,500 | 2,500,000 |
| 11 | 70/65 | 37,500 | 525,968 | 37,500 | 525,968 | 37,500 | 2,500,000 |
| 12 | 71/66 | 37,500 | 586,006 | 37,500 | 586,006 | 37,500 | 2,500,000 |
| 13 | 72/67 | 37,500 | 648,447 | 37,500 | 648,447 | 37,500 | 2,500,000 |
| 14 | 73/68 | 37,500 | 713,385 | 37,500 | 713,385 | 37,500 | 2,500,000 |
| 15 | 74/69 | 37,500 | 780,920 | 37,500 | 780,920 | 37,500 | 2,500,000 |
| 16 | 75/70 | 37,500 | 851,157 | 37,500 | 851,157 | 37,500 | 2,500,000 |
| 17 | 76/71 | 37,500 | 924,203 | 37,500 | 924,203 | 37,500 | 2,500,000 |
| 18 | 77/72 | 37,500 | 1,000,171 | 37,500 | 1,000,171 | 37,500 | 2,500,000 |
| 19 | 78/73 | 37,500 | 1,079,178 | 37,500 | 1,079,178 | 37,500 | 2,500,000 |
| 20 | 79/74 | 37,500 | 1,161,345 | 37,500 | 1,161,345 | 37,500 | 2,500,000 |
| 21 | 80/75 | 37,500 | 1,246,799 | 37,500 | 1,246,799 | 37,500 | 2,500,000 |
| 22 | 81/76 | 37,500 | 1,335,671 | 37,500 | 1,335,671 | 37,500 | 2,500,000 |
| 23 | 82/77 | 37,500 | 1,428,098 | 37,500 | 1,428,098 | 37,500 | 2,500,000 |
| 24 | 83/78 | 37,500 | 1,524,222 | 37,500 | 1,524,222 | 37,500 | 2,602,428 |
| 25 | 84/79 | 37,500 | 1,624,190 | 37,500 | 1,624,190 | 37,500 | 2,862,079 |
| 26 | 85/80 | 37,500 | 1,728,158 | 37,500 | 1,728,158 | 37,500 | 3,143,242 |
| 27 | 86/81 | 37,500 | 1,836,284 | 37,500 | 1,836,284 | 37,500 | 3,447,629 |
| 28 | 87/82 | 37,500 | 1,948,736 | 37,500 | 1,948,736 | 37,500 | 3,777,054 |
| 29 | 88/83 | 37,500 | 2,065,685 | 37,500 | 2,065,685 | 37,500 | 4,133,435 |
| 30 | 89/84 | 37,500 | 2,187,313 | 37,500 | 2,187,313 | 37,500 | 4,518,723** |
|  |  | 1,125,000 |  | 1,125,000 |  | 1,125,000 |  |

Investment results are hypothetical and may be higher or lower than indicated.
*This is an example of an InsMark supplemental illustration for an indexed survivor universal life policy. In an actual presentation, this footnote will refer to an accompanying basic illustration from a specific life insurance company with important details and caveats.
**4,518,723 death benefit of life insurance assumed invested in the Insured Dynasty Trust at the end of Year 30. Thereafter, all Trusts are illustrated to compound at the same $4.00 \%$ net rate.

Indexed Survivor UL

| Initial Face Amount: | $2,500,000$ |
| :--- | ---: |
| Initial Premium: | 0 |
| Death Benefit year 30: | $4,518,723$ |

## Gift Analysis of the Irrevocable Trust

Annual Gift Exclusions

8

| Year | $\begin{aligned} & \text { M/F } \\ & \text { Ages } \end{aligned}$ | (1) <br> Lifetime Gift Exemption | (2) <br> Annual <br> Gift <br> Exclusion Indexed @ 3.00\%* | (3) <br> Maximum Tax Free Gifts Available (1) + (2) | (4) <br> Gift to Trust | (5) Remaining Tax Free Gifts Available (3) - (4) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 60/55 | 10,680,000 | 112,000 | 10,792,000 | 37,500 | 10,754,500 |
| 2 | 61/56 | 10,680,000 | 112,000 | 10,792,000 | 37,500 | 10,754,500 |
| 3 | 62/57 | 10,680,000 | 120,000 | 10,800,000 | 37,500 | 10,762,500 |
| 4 | 63/58 | 10,680,000 | 120,000 | 10,800,000 | 37,500 | 10,762,500 |
| 5 | 64/59 | 10,680,000 | 128,000 | 10,808,000 | 37,500 | 10,770,500 |
| 6 | 65/60 | 10,680,000 | 128,000 | 10,808,000 | 37,500 | 10,770,500 |
| 7 | 66/61 | 10,680,000 | 136,000 | 10,816,000 | 37,500 | 10,778,500 |
| 8 | 67/62 | 10,680,000 | 136,000 | 10,816,000 | 37,500 | 10,778,500 |
| 9 | 68/63 | 10,680,000 | 144,000 | 10,824,000 | 37,500 | 10,786,500 |
| 10 | 69/64 | 10,680,000 | 144,000 | 10,824,000 | 37,500 | 10,786,500 |
| 11 | 70/65 | 10,680,000 | 152,000 | 10,832,000 | 37,500 | 10,794,500 |
| 12 | 71/66 | 10,680,000 | 160,000 | 10,840,000 | 37,500 | 10,802,500 |
| 13 | 72/67 | 10,680,000 | 160,000 | 10,840,000 | 37,500 | 10,802,500 |
| 14 | 73/68 | 10,680,000 | 168,000 | 10,848,000 | 37,500 | 10,810,500 |
| 15 | 74/69 | 10,680,000 | 168,000 | 10,848,000 | 37,500 | 10,810,500 |
| 16 | 75/70 | 10,680,000 | 176,000 | 10,856,000 | 37,500 | 10,818,500 |
| 17 | 76/71 | 10,680,000 | 184,000 | 10,864,000 | 37,500 | 10,826,500 |
| 18 | 77/72 | 10,680,000 | 192,000 | 10,872,000 | 37,500 | 10,834,500 |
| 19 | 78/73 | 10,680,000 | 192,000 | 10,872,000 | 37,500 | 10,834,500 |
| 20 | 79/74 | 10,680,000 | 200,000 | 10,880,000 | 37,500 | 10,842,500 |
| 21 | 80/75 | 0 | 208,000 | 208,000 | 37,500 | 170,500 |
| 22 | 81/76 | 0 | 216,000 | 216,000 | 37,500 | 178,500 |
| 23 | 82/77 | 0 | 216,000 | 216,000 | 37,500 | 178,500 |
| 24 | 83/78 | 0 | 224,000 | 224,000 | 37,500 | 186,500 |
| 25 | 84/79 | 0 | 232,000 | 232,000 | 37,500 | 194,500 |
| 26 | 85/80 | 0 | 240,000 | 240,000 | 37,500 | 202,500 |
| 27 | 86/81 | 0 | 248,000 | 248,000 | 37,500 | 210,500 |
| 28 | 87/82 | 0 | 256,000 | 256,000 | 37,500 | 218,500 |
| 29 | 88/83 | 0 | 264,000 | 264,000 | 37,500 | 226,500 |
| 30 | 89/84 | 0 | 272,000 | 272,000 | 37,500 | 234,500 |
|  |  |  | 5,408,000 |  | 1,125,000 |  |

Values in Column (3) are based on client input assumptions.
*The Annual Gift Exclusion used in Column (2) is the U.S. government's un-rounded number that is indexed at $3.00 \%$ and rounded down to the nearest $\$ 1,000$.


[^0]:    Note: Growth results are hypothetical and may be higher or lower than indicated.
    (See the Gift Details report.)

[^1]:    ***4,518,723 death benefit of life insurance assumed invested in the Insured Dynasty Trust at the end of Year 30. Thereafter, all Trusts are illustrated to compound at the same $4.00 \%$ net rate.

