# Sample Financial Analysis - Strategy 1: Bad Logic

For: Simon Scott & Ann Scott



Presented By: [Licensed user's name appears here]

# **Client Information Summary**

#### **Current Assets**

<u>Liquid Assets:</u>	Liquid Assets (Taxable Interest) \$ Liquid Assets (Tax Exempt Interest) Equity Assets Tax Deferred Assets Defined Contribution Plan Assets for Simon Scott Retirement Plan Assets for Ann Scott Retirement Plan Asset 500,000	1,000,000 1,000,000 3,500,000 0	
	Total Defined Contribution Plan Assets:	1,000,000	
	Total Liquid Assets		6,500,000
Illiquid Assets:	Principal Residence Personal Property	500,000 400,000	
	Total Illiquid Assets		900,000
Other Assets:	Total Other Assets Inside the Estate		0
	Total Estate Assets Total Other Assets Outside the Estate		\$7,400,000 0

#### **Funding Options for Required Cash Flow**

Retirement Plan Assets	Minimum Distribution, Unless More Is Needed
Cash Flow Funding:	Sequential Use of Liquid Assets
	Spouse's Retirement Plan Assets, Retirement Plan Assets, Equity,
	Tax Exempt, Taxable

The information in this presentation is not guaranteed; it is for illustration purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.

# **Client Information Summary**

#### **Assumptions Used**

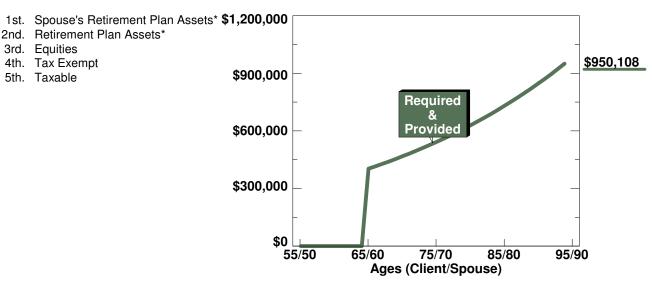
Income Tax Rates:	Pre-Retirement Retirement	45.00% 45.00%
Life Expectancy:	Joint	38 Years
	Simon Scott	Age 92
	Ann Scott	Age 87
Taxable Account:		Taxable
	Yield Assumption	4.00%
Tay Evenent Assault	Tay Evenent	
Tax Exempt Accour	<u>11:</u>	Tax Exempt
Tax Exempt Accour	<u>n:</u> Yield Assumption	3.00%
Equities:		
· ·		3.00%
· ·	Yield Assumption	3.00% Equity
· ·	Yield Assumption Growth Rate Dividend Rate	3.00% Equity 7.00%
<u>Equities:</u>	Yield Assumption Growth Rate Dividend Rate	3.00% Equity 7.00%
<u>Equities:</u>	Yield Assumption Growth Rate Dividend Rate sets Simon Scott: Defined Contr. Yield Assumption	3.00% Equity 7.00% 1.00%

### Analysis of After Tax Cash Flow Requirements

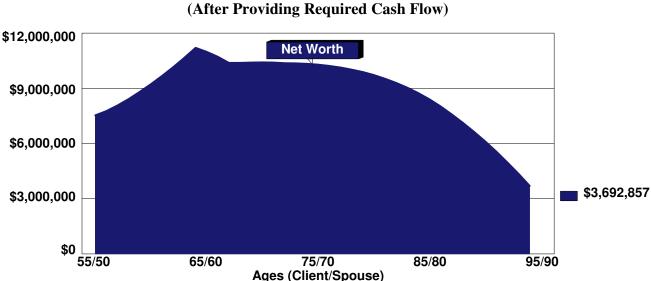
Below is a list of your liquid assets. It is suggested that you withdraw funds to meet your after tax cash flow requirements from each liquid asset in the order presented. The Cash Flow graph (below, right) illustrates whether your liquid assets are sufficient to provide the required cash flow.

**Annual Cash Flow** 

#### Withdrawal Order



As you can see in the Cash Flow graph above, your liquid assets are sufficient to provide withdrawals to meet your required after tax cash flow in all years illustrated. The graph below shows your remaining total Net Worth.



<u>Net Worth</u> (After Providing Required Cash Flow)

\*As needed, but no less than required minimum distributions.

### Cash Flow Analysis

	Annual Cash Flow Required Annual Cash Flow Provided						
	M/F	(1) After Tax Spendable Cash Flow	(2) Expected After Tax +	(3) Total After Tax Cash Flow from Poticoment	(4) After Tax Cash Flow from Taxable & Tax Exempt +	(5) After Tax Cash Flow from Equity =	(6) Total After Tax Cash Flow
Year	Ages	Required*	Cash Flow	Plan Assets	Accounts	Assets	Provided*
1	55/50	0	0	0	0	0	0
2	56/51	0	0	0	0	0	0
3	57/52	0	0	0	0	0	0
4	58/53	0	0	0	0	0	0
5	59/54	0	0	0	0	0	0
6	60/55	0	0	0	0	0	0
7	61/56	0	0	0	0	0	0
8	62/57	0	0	0	0	0	0
9	63/58	0	0	0	0	0	0
10	64/59	0	0	0	0	0	0
11	65/60	403,175	0	403,175	0	0	403,175
12	66/61	415,270	0	415,270	0	0	415,270
13	67/62	427,728	0	427,728	0	0	427,728
14	68/63	440,560	29,817	41,592	0	369,151	440,560
15	69/64	453,777	30,712	<b>´</b> 0	0	423,065	453,777
16	70/65	467,390	31,633	0	0	435,757	467,390
17	71/66	481,412	32,582	0	0	448,830	481,412
18	72/67	495,854	33,559	0	0	462,295	495,854
19	73/68	510,730	68,545	0	0	442,185	510,730
20	74/69	526,052	70,601	0	Ő	455,451	526,052
21	75/70	541,833	72,719	0	0	469,114	541,833
22	76/71	558,088	74,901	0	0	483,187	558,088
23	77/72	574,831	77,148	0	0	497,683	574,831
24	78/73	592,076	79,463	0	0	512,613	592,076
25	79/74	609,838	81,846	0	0	527,992	609,838
26	80/75	628,133	84,302	0	0	543,831	628,133
27	81/76	646,977	86,831	0	0	560,146	646,977
28	82/77	666,387	89,436	0	0	576,951	666,387
29	83/78	686,378	92,119	0	0	594,259	686,378
30	84/79	706,970	94,882	0	0	612,088	706,970
31	85/80	728,179	97,729	0	0	630,450	728,179
32	86/81	750,024	100,661	0	0	649,363	750,024
33	87/82	772,525	103,681	0	0	668,844	772,525
34	88/83	795,701	106,791	0	389,187	299,723	795,701
35	89/84	819,572	109,995	0	709,577	0	819,572
36	90/85	844,159	113,295	0	730,864	0	844,159
37	91/86	869,484	116,693	0	752,791	0	869,484
38	92/87	895,568	120,194	0	775,374	0	895,568
39	93/88	922,435	123,800	0	798,635	0	922,435
40	94/89	950,108	127,514	0	822,594	0	950,108
		19,181,214	2,251,449	1,287,765	4,979,022	10,662,978	19,181,214

\*IMPORTANT NOTE: For this plan to be financially sound, column (6) must be sufficient to provide the values in column (1).

Column (1): assumes 3.00% inflation.

Column (2): see "Expected Cash Flow".

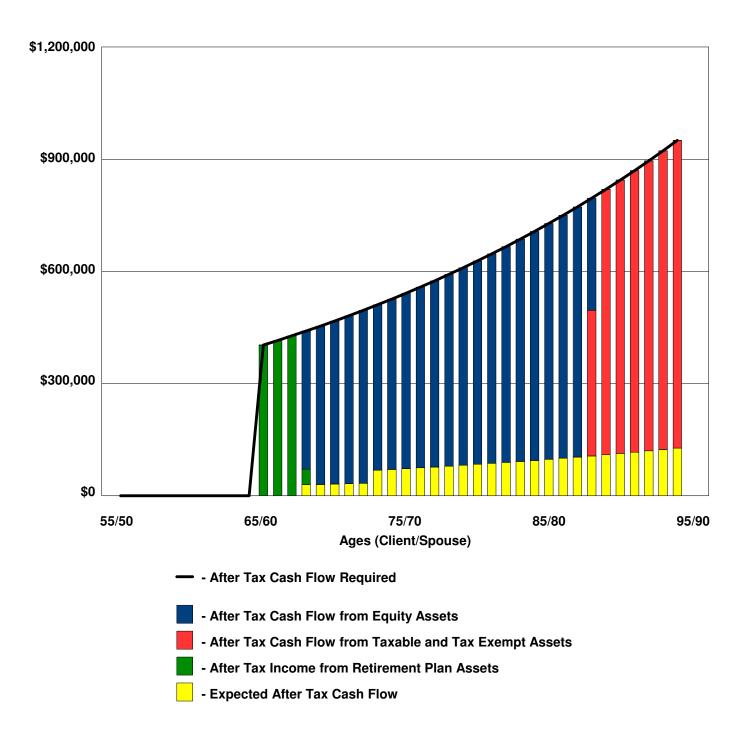
Column (3): see "Summary of Retirement Plan Assets".

Column (4): see detail reports for Taxable and Tax Exempt Accounts.

Column (5): see "Details of Equity Assets" and "Details of Portfolio Turnover".

For: Simon Scott & Ann Scott

Sources of Cash Flow 40 Year Analysis



# Spendable Cash Flow Required

Year	M/F Ages	(1) After Tax Cash Flow for Living Expenses	(2) After Tax Spendable Cash Flow Required
1	55/50	0	0
2	56/51	0	0
3	57/52	0	0
4	58/53	0	0
5	59/54	0	0
6	60/55	0	0
7	61/56	0	0
8	62/57	0	0
9	63/58	0	0
10	64/59	0	0
11	65/60	403,175	403,175
12	66/61	415,270	415,270
13	67/62	427,728	427,728
14	68/63	440,560	440,560
15	69/64	453,777	453,777
16	70/65	467,390	467,390
17	71/66	481,412	481,412
18	72/67	495,854	495,854
19 20	73/68	510,730	510,730
20	74/69	526,052	526,052
21	75/70	541,833	541,833
22	76/71	558,088	558,088
23	77/72	574,831	574,831
24	78/73	592,076	592,076
25	79/74	609,838	609,838
26	80/75	628,133	628,133
27	81/76	646,977	646,977
28 29	82/77	666,387	666,387
29 30	83/78 84/79	686,378 706,970	686,378 706,970
30	04/19	100,910	100,910
31	85/80	728,179	728,179
32	86/81	750,024	750,024
33	87/82	772,525	772,525
34	88/83	795,701	795,701
35	89/84	819,572	819,572
36	90/85	844,159	844,159
37	91/86	869,484	869,484
38	92/87	895,568	895,568
39	93/88	922,435	922,435
40	94/89	950,108	950,108
		19,181,214	19,181,214

Column (1) assumes 3.00% inflation.

#### Expected Cash Flow

Year	M/F Ages	(1) After Tax Cash Flow from Social Security*	(2) Total Expected After Tax Cash Flow
1	55/50	0	0
2	56/51	0	0
3	57/52	0	Ō
4	58/53	0	0
5	59/54	0	0
6	60/55	0	0
7	61/56	0	0
8	62/57	0	0
9	63/58	0	0
10	64/59	0	0
11	65/60	0	0
12	66/61	0	0
13	67/62	0	0
14	68/63	29,817	29,817
15	69/64	30,712	30,712
16	70/65	31,633	31,633
17	71/66	32,582	32,582
18	72/67	33,559	33,559
19 20	73/68 74/69	68,545 70,601	68,545 70,601
20	74/09	70,001	70,001
21	75/70	72,719	72,719
22	76/71	74,901	74,901
23	77/72	77,148	77,148
24	78/73	79,463	79,463
25	79/74	81,846	81,846
26	80/75	84,302	84,302
27 28	81/76	86,831	86,831
28 29	82/77 83/78	89,436	89,436
29 30	83/78 84/79	92,119 94,882	92,119 94,882
30	04/19	94,002	94,002
31	85/80	97,729	97,729
32	86/81	100,661	100,661
33	87/82	103,681	103,681
34	88/83	106,791	106,791
35	89/84	109,995	109,995
36	90/85	113,295	113,295
37	91/86	116,693	116,693
38	92/87	120,194	120,194
39	93/88	123,800	123,800
40	94/89	127,514	127,514
		2,251,449	2,251,449

Column (1) assumes 3.00% inflation.

\*The above calculations are based upon client furnished data. These results may be based on incomplete information. For precise estimates, call the Social Security Administration at 1-800-772-1213 or go to http://socialsecurity.gov/estimator/.

# Summary of Retirement Plan Assets

Income Tax Rate 45.00% (1) Total Beginning (2) (3) (4) Total	(5)	(6)
(1) (2) (3) (4) Total	(5)	(6)
Total	(5)	(6)
Total	(5)	(6)
Total	(5)	(0)
		Total
	Year End	After Tax
of Year Total Beginning	Living	Cash Flow
Value in Required of Year Annualized		from
M/F Retirement Minimum Pre Tax Interest	Retirement	Retirement
Year Ages Plan Assets* Distributions Withdrawals Accrued	Plan Assets	Plan Assets
	Fian Assets	Fian Assets
1 55/50 1,000,000 0 0 80,000	1,080,000	0
2 56/51 1,080,000 0 0 86,400		0 0
3 57/52 1,166,400 0 93,312		0
4 58/53 1,259,712 0 0 100,777		0
5 59/54 1,360,488 0 0 108,839		0
6 60/55 1,469,328 0 0 117,546		0
7 61/56 1,586,874 0 0 126,950		0
8 62/57 1,713,824 0 0 137,106		0
9 63/58 1,850,930 0 0 148,074		0
10 64/59 1,999,004 0 0 159,920		Ő
		-
11 65/60 2,158,924 0 733,045 114,070	1,539,949	403,175
12 66/61 1,539,949 0 755,035 62,793		415,270
13 67/62 847,707 0 777,687 5,602		427,728
14 68/63 75,622 0 75,622 0		41,592
15 69/64 0 0 0	) 0	0
16 70/65 0 0 0 0	) 0	0
17 71/66 0 0 0 0	) 0	0
18 72/67 0 0 0 0	) 0	0
19 73/68 0 0 0 0		0
20 74/69 0 0 0 0		0
21 75/70 0 0 0 0	) 0	0
22 76/71 0 0 0 0	) 0	0
23 77/72 0 0 0 0	) 0	0
24 78/73 0 0 0 0	) 0	0
25 79/74 0 0 0 0		0
26 80/75 0 0 0 0		0
27 81/76 0 0 0 0	) 0	0
28 82/77 0 0 0 0	) 0	0
29 83/78 0 0 0 0		0
30 84/79 0 0 0 0	) 0	0
31 85/80 0 0 0 0		0
32 86/81 0 0 0 0		0
33 87/82 0 0 0 0		0
34 88/83 0 0 0 0		0
35 89/84 0 0 0 0		0
36 90/85 0 0 0 0		0
37 91/86 0 0 0 0		0
<u>38 92/87 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0</u>	-	0
39 93/88 0 0 0 0		0
40 94/89 0 0 0 0	) 0	0

**Pre-Retirement** 

Retirement

\*Defined Contribution Plan Assets (Simon Scott); Defined Contribution Plan Assets (Ann Scott).

### Details of Defined Contribution Plan Assets for Simon Scott

Retirement Pl Assets	lan	Retirement Plan Assets	Retireme Asse		Pre-Retirement	Retirement
Initial Value	Э	Cost Basis	Yiel	d	Income Tax Rate	Income Tax Rate
500,000		0	8.00	%	45.00%	45.00%
,		-				
		(1)	(2)	(3)	(4)	(5)
						After Tax
				Distribution		Cash Flow
		Beginning	Required	from	Year End	from
	M/F	of Year	Minimum	Retirement		Retirement
Year		Plan Assets	Distribution	Plan Assets		Plan Assets
1	55/50	500,000	0	C	540,000	0
2	56/51	540,000	0	C		0
3	57/52		0	C		0
4	58/53		0	C		0
5	59/54	,	0	C		0
6	60/55	,	0	C	/	0
7	61/56		0	C		0
8	62/57	,	Ő	Ċ		Ő
9	63/58		0 0	Ċ		Ő
10	64/59	999,502	Õ	C C		õ
10	04/33	555,50E	Ŭ		1,073,402	Ū
11	65/60	1,079,462	0	C	1,165,819	0
12	66/61	1,165,819	0	380,905		209,498
13	67/62		0	777,687		427,728
14	68/63		0	75,622		41,592
15	69/64	0	0	C		0
16	70/65	0	0	C		0
17	71/66		0	C		0
18	72/67	-	0	Ċ		0
19	73/68		0	C		0
20	74/69	0	0	Ċ		0
		•	÷	-	•	•
21	75/70	0	0	C	) 0	0
22	76/71	0	0	C	) 0	0
23	77/72	0	0	C	) 0	0
24	78/73	0	0	C	) 0	0
25	79/74	0	0	C	) 0	0
26	80/75	0	0	C		0
27	81/76	0	0	C	) 0	0
28	82/77	0	0	C	) 0	0
29	83/78	0	0	C	) 0	0
30	84/79	0	0	C	) 0	0
31	85/80	0	0	C		0
32	86/81	0	0	C		0
33	87/82	0	0	C		0
34	88/83	0	0	C		0
35	89/84	0	0	C		0
36	90/85	0	0	C		0
37	91/86	0	0	0		0
38	92/87	0	0	0		0
39	93/88	0	0	0		0
40	94/89	0	0	C	) 0	0
			0	1,234,214	-	678,818
			0	1,204,214	•	010,010

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

#### Details of Defined Contribution Plan Assets for Ann Scott

Retirement PI Assets	an	Retirement Plan Assets	Retireme Asse		Pre-Retirement	Retirement		
Initial Value		Cost Basis	Yield I		ncome Tax Rate	Income Tax Rate		
500,000		0	8.00	%	45.00%	45.00%		
		(1)	(2)	(3)	(4)	(5) After Tax		
				Distribution		Cash Flow		
		Beginning	Required	from	Year End	from		
	M/F	of Year	Minimum	Retirement	Retirement	Retirement		
Year	Ages	Plan Assets	Distribution	Plan Assets	Plan Assets	Plan Assets		
1	55/50	500,000	. <u> </u>	0	540,000	0		
2	56/51	540,000	0	0		Ő		
3	57/52	583,200	0	0		0		
4	58/53	629,856	Ő	0		Ő		
5	59/54	680,244	Ő	0	/	Ő		
6	60/55	734,664	0	0		Ő		
7	61/56	793,437	Ő	0		Ő		
8	62/57		ŏ	0		Ő		
9	63/58	,	Ő	0		ů 0		
	64/59	925,405	0	0		0		
10	04/39	333,302	0	0	1,079,402	0		
11	65/60	1,079,462	0	733,045	374,130	403,175		
12	66/61	374,130	0	374,130	0	205,772		
13	67/62	0	0	0	0	0		
14	68/63	0	0	0	0	0		
15	69/64	0	0	0	0	0		
16	70/65	0	0	0		0		
17	71/66	0	0	0		0		
18	72/67	0	0	0		0		
19	73/68	0	0	0	0	0		
20	74/69	0	0	0		0		
21	75/70	0	0	0	0	0		
22	76/71	0	0	0	0	0		
23	77/72	0	0	0		0		
24	78/73	Ō	0	0		0		
25	79/74	0	0	0		0		
26	80/75	0	0	0		0		
27	81/76	-	0	0		0		
28	82/77		0	0		0		
29	83/78	0	0	0		0		
30	84/79	0	0	0		0		
31	85/80	0	٥	0	0	0		
31	86/81	0	0 0	0		0		
32	87/82	0	0	0				
33 34						0		
	88/83	0	0	0		0		
35	89/84	0	0	0		0		
36	90/85	0	0	0		0		
37	91/86 02/87	0 0	0 0	0 0		0		
38	92/87					0		
39	93/88	0	0	0		0		
40	94/89	0	0	0	0	0		
			0	1,107,175		608,947		

Column (1) includes only deductible contributions.

Column (2) projects an estimate of the required minimum distribution based on the Uniform Lifetime table life expectancy factors, recalculated each year based on asset value and client age.

# Summary of Liquid Assets

		(1) Year End	(2) Year End	(3) Year End	(4) Year End	(5)
		Value of	Value of	Value of	Value of	Total
	M/F	Retirement	Taxable	Tax Exempt	Equity	Liquid
Year	Ages	Plan Assets	Assets	+ Assets +	Assets =	Assets
Tear	Ayes	Fian Assets	ASSEIS	ASSEIS	ASSEIS	ASSEIS
1	55/50	1,080,000	1,022,000	1,030,000	3,489,438	6,621,438
2	56/51	1,166,400	1,044,484	1,060,900	3,580,142	6,851,926
3	57/52	1,259,712	1,067,463	1,092,727	3,727,932	7,147,834
4	58/53	1,360,488	1,090,947	1,125,509	3,910,574	7,487,518
5	59/54	1,469,328	1,114,948	1,159,274	4,117,049	7,860,599
6	60/55	1,586,874	1,139,477	1,194,052	4,342,071	8,262,474
7	61/56	1,713,824	1,164,545	1,229,874	4,583,309	8,691,552
8	62/57	1,850,930	1,190,165	1,266,770	4,839,950	9,147,815
9	63/58	1,999,004	1,216,349	1,304,773	5,111,984	9,632,110
10	64/59	2,158,924	1,243,109	1,343,916	5,399,829	10,145,778
			_	_		
11	65/60	1,539,949	1,270,457	1,384,233	5,704,148	9,898,787
12	66/61	847,707	1,298,407	1,425,760	6,025,753	9,597,627
13	67/62	75,622	1,326,972	1,468,533	6,365,559	9,236,686
14	68/63	0	1,356,165	1,512,589	6,330,240	9,198,994
15	69/64	0	1,386,001	1,557,967	6,234,217	9,178,185
16	70/65	0	1,416,493	1,604,706	6,118,783	9,139,982
17	71/66	0	1,447,656	1,652,847	5,982,552	9,083,055
18	72/67	0	1,479,504	1,702,432	5,823,980	9,005,916
19	73/68	0	1,512,053	1,753,505	5,678,064	8,943,622
20	74/69	0	1,545,318	1,806,110	5,509,516	8,860,944
• •						
21	75/70	0	1,579,315	1,860,293	5,316,628	8,756,236
22	76/71	0	1,614,060	1,916,102	5,097,575	8,627,737
23	77/72	0	1,649,569	1,973,585	4,850,415	8,473,569
24	78/73	0	1,685,860	2,032,793	4,573,081	8,291,734
25	79/74	0	1,722,949	2,093,777	4,263,373	8,080,099
26	80/75	0	1,760,854	2,156,590	3,918,952	7,836,396
27	81/76	0	1,799,593	2,221,288	3,537,330	7,558,211
28	82/77	0	1,839,184	2,287,927	3,115,862	7,242,973
29	83/78	0	1,879,646	2,356,565	2,651,738	6,887,949
30	84/79	0	1,920,998	2,427,262	2,141,970	6,490,230
01	05/00	0	1 062 060	0 500 090	1 500 006	6 046 706
31 32	85/80 86/81	0 0	1,963,260	2,500,080	1,583,386 972,614	6,046,726 5,554,148
32 33		0	2,006,452	2,575,082		
	87/82		2,050,594	2,652,334		5,009,001
34	88/83	0	2,095,707	2,331,041	0	4,426,748
35	89/84	0	2,141,813	1,670,108	0	3,811,921
36	90/85 01/86	0	2,188,933	967,421	0	3,156,354
37 38	91/86	0 0	2,237,090	221,069	0 0	2,458,159 1,719,806
	92/87		1,719,806	0		, ,
39 40	93/88	0	941,437	0	0	941,437
40	94/89	0	121,458	0	0	121,458

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## Details of Taxable Account\*

	Taxable Assets		Taxable Pre-Retirement				Retirement Income Tax Rate			
	Initial Value		Yield	Income Tax Rate		)				
	1,000,000		4.00%		45.00%		45.00	)%		
		(1)	(2)		(3)		(4)	(5)		
		Beginning	Net		(3)		(-)	Year End		
		of Year	After Tax		Balance in		After Tax	After Tax		
	M/F	Balance	Account		Account		Interest	Value of		
Year	Ages	in Account	Withdrawa	al =	to Accrue	+	Earned	= Account		
								riccount		
1	55/50	1,000,000		0	1,000,000		22,000	1,022,000		
2	56/51	1,022,000		0	1,022,000		22,484	1,044,484		
3	57/52	1,044,484		0	1,044,484		22,979	1,067,463		
4	58/53	1,067,463		0	1,067,463		23,484	1,090,947		
5	59/54	1,090,947		0	1,090,947		24,001	1,114,948		
6	60/55	1,114,948		0	1,114,948		24,529	1,139,477		
7	61/56	1,139,477		0	1,139,477		25,068	1,164,545		
8	62/57	1,164,545		0	1,164,545		25,620	1,190,165		
9	63/58	1,190,165		0	1,190,165		26,184	1,216,349		
10	64/59	1,216,349		0	1,216,349		26,760	1,243,109		
11	65/60	1,243,109		0	1,243,109		27,348	1,270,457		
12	66/61	1,270,457		0	1,270,457		27,950	1,298,407		
13	67/62	1,298,407		0	1,298,407		28,565	1,326,972		
14	68/63	1,326,972		0	1,326,972		29,193	1,356,165		
15	69/64	1,356,165		0	1,356,165		29,836	1,386,001		
16	70/65	1,386,001		0	1,386,001		30,492	1,416,493		
17	71/66	1,416,493		0	1,416,493		31,163	1,447,656		
18	72/67	1,447,656		0	1,447,656		31,848	1,479,504		
19	73/68	1,479,504		0	1,479,504		32,549	1,512,053		
20	74/69	1,512,053		0	1,512,053		33,265	1,545,318		
21	75/70	1,545,318		0	1,545,318		33,997	1,579,315		
22	76/71	1,579,315		0	1,579,315		34,745	1,614,060		
23	77/72	1,614,060		0	1,614,060		35,509	1,649,569		
24	78/73	1,649,569		0	1,649,569		36,291	1,685,860		
25	79/74	1,685,860		õ	1,685,860		37,089	1,722,949		
26	80/75	1,722,949		0	1,722,949		37,905	1,760,854		
27	81/76	1,760,854		0	1,760,854		38,739	1,799,593		
28	82/77	1,799,593		Õ	1,799,593		39,591	1,839,184		
29	83/78	1,839,184		õ	1,839,184		40,462	1,879,646		
30	84/79	1,879,646		õ	1,879,646		41,352	1,920,998		
04	05/00			•	4 000 000		10 000			
31	85/80	1,920,998		0	1,920,998		42,262	1,963,260		
32	86/81	1,963,260		0	1,963,260		43,192	2,006,452		
33	87/82	2,006,452		0	2,006,452		44,142	2,050,594		
34	88/83	2,050,594		0	2,050,594		45,113	2,095,707		
35	89/84	2,095,707		0	2,095,707		46,106	2,141,813		
36	90/85	2,141,813		0	2,141,813		47,120	2,188,933		
37	91/86	2,188,933		0	2,188,933		48,157	2,237,090		
38	92/87	2,237,090			1,682,785		37,021	1,719,806		
39	93/88	1,719,806			921,171		20,266	941,437		
40	94/89	941,437	822,59	4	118,843		2,615	121,458		
			2,175,53	4			1,296,992			

\*Assumes yield is subject to income tax.

# Details of Tax Exempt Account\*

		Tux	Initial Value	Yield		P1		
		I	1,000,000	3.009				
			1,000,000	5.00	/0			
		(1)	(2)	(3)		(4)		(5)
		Beginning	(~)	(3)		(-)		(3)
		of Year	Tax Exempt	Balance in		Tax Exempt		Year End
	M/F	Balance	Account	Account		Interest		Value of
Year	Ages	in Account	Withdrawal	to Accrue	+	Earned	=	Account
	Ayes		withurawai			Lameu		Account
1	55/50	1,000,000	0	1,000,000		30,000		1,030,000
2	56/51	1,030,000	0	1,030,000		30,900		1,060,900
3	57/52	1,060,900	0	1,060,900		31,827		1,092,727
4	58/53	1,092,727	0	1,000,500		32,782		1,125,509
5	59/54	1,125,509	0	1,125,509		32,762		1,159,274
6			0					
7	60/55 61/56	1,159,274		1,159,274		34,778		1,194,052
	61/56 60/57	1,194,052	0	1,194,052		35,822		1,229,874
8	62/57	1,229,874	0	1,229,874		36,896		1,266,770
9	63/58	1,266,770	0	1,266,770		38,003		1,304,773
10	64/59	1,304,773	0	1,304,773		39,143		1,343,916
	05/00	1 0 4 0 0 4 0	•	1 0 4 0 0 4 0		40.047		4 00 4 000
11	65/60	1,343,916	0	1,343,916		40,317		1,384,233
12	66/61	1,384,233	0	1,384,233		41,527		1,425,760
13	67/62	1,425,760	0	1,425,760		42,773		1,468,533
14	68/63	1,468,533	0	1,468,533		44,056		1,512,589
15	69/64	1,512,589	0	1,512,589		45,378		1,557,967
16	70/65	1,557,967	0	1,557,967		46,739		1,604,706
17	71/66	1,604,706	0	1,604,706		48,141		1,652,847
18	72/67	1,652,847	0	1,652,847		49,585		1,702,432
19	73/68	1,702,432	0	1,702,432		51,073		1,753,505
20	74/69	1,753,505	0	1,753,505		52,605		1,806,110
21	75/70	1,806,110	0	1,806,110		54,183		1,860,293
22	76/71	1,860,293	0	1,860,293		55,809		1,916,102
23	77/72	1,916,102	0	1,916,102		57,483		1,973,585
24	78/73	1,973,585	0	1,973,585		59,208		2,032,793
25	79/74	2,032,793	0	2,032,793		60,984		2,093,777
26	80/75	2,093,777	0	2,093,777		62,813		2,156,590
27	81/76	2,156,590	0	2,156,590		64,698		2,221,288
28	82/77	2,221,288	0	2,221,288		66,639		2,287,927
29	83/78	2,287,927	0	2,287,927		68,638		2,356,565
30	84/79	2,356,565	0	2,356,565		70,697		2,427,262
•••	••	_,,	•	_,,		,		,,
31	85/80	2,427,262	0	2,427,262		72,818		2,500,080
32	86/81	2,500,080	0	2,500,080		75,002		2,575,082
33	87/82	2,575,082	Ő	2,575,082		77,252		2,652,334
34	88/83	2,652,334	389,187	2,263,147		67,894		2,331,041
35	89/84	2,331,041	709,577	1,621,464		48,644		1,670,108
36	90/85	1,670,108	730,864	939,244		28,177		
				214,630				967,421
37 38	91/86 92/87	967,421 221,069	752,791 221,069	214,630		6,439 0		221,069 0
38				0		0		0
39 40	93/88	0 0	0	0				
40	94/89	U	0	0		0		0
			2,803,488			1,803,488		
			2,003,400			1,003,400		

Tax Exempt Assets

Tax Exempt

\*Assumes yield is not subject to income tax.

# Analysis of: 1. Bad Logic

Presented By: [Licensed User's name appears here]

#### Details of Equity Assets

	Initial Cost Basi 2,000,000				Pre-Retirement come Tax Rate 45.00%	Retirem Income Ta 45.00 <sup>4</sup>	x Rate	posite Capital Tax Rate* 32.50%	Assu	nover mption 00%
		(1)	(2)	(3)	(4)	(5) Year End	(6) Year End	(7)	(8)	(9)
	M/F	Beginning of Year	Cala of	Conitol	After Tax	Value of Assets	Value of Assets	After Tax	After Tax Equity	Combined
Year	Ages	Value of Asset	Sale of Equities	. Capital . Growth	Reinvested = Dividends	Before Turnover	After Turnover	Dividend Cash Flow	Sales Cash Flow	After Tax Cash Flow
1	55/50	3,500,000	0	245,000	28,000	3,773,000	3,489,438	0	0	0
2	56/51	3,489,438	0	244,261	27,916	3,761,615	3,580,142	0	0	0
3	57/52	3,580,142	0	250,610	28,641	3,859,393	3,727,932	0	0	0
4	58/53	3,727,932	0	260,955	29,823	4,018,710	3,910,574	0	0	0
5	59/54	3,910,574	0	273,740	31,285	4,215,599	4,117,049	0	0	0
6	60/55	4,117,049	0	288,193	32,936	4,438,178	4,342,071	0	0	0
7	61/56	4,342,071	0	303,945	34,737	4,680,753	4,583,309	0	0	0
8	62/57	4,583,309	0	320,832	36,666	4,940,807	4,839,950	0	0	0
9	63/58	4,839,950	0	338,797	38,720	5,217,467	5,111,984	0	0	0
10	64/59	5,111,984	0	357,839	40,896	5,510,719	5,399,829	0	0	0
11	65/60	5,399,829	0	377,988	43,199	5,821,016	5,704,148	0	0	0
12	66/61	5,704,148	0	399,290	45,633	6,149,071	6,025,753	0	0	0
13	67/62	6,025,753	0	421,803	48,206	6,495,762	6,365,559	0	0	0
14	68/63	6,365,559	327,547	422,661	0	6,460,673	6,330,240	48,304	320,847	369,151
15	69/64	6,330,240	383,390	416,280	0	6,363,130	6,234,217	47,575	375,490	423,065
16	70/65	6,234,217	397,276	408,586	Ō	6,245,527	6,118,783	46,696	389,061	435,757
17	71/66	6,118,783	411,701	399,496	Ō	6,106,578	5,982,552	45,657	403,173	448,830
18	72/67	5,982,552	426,694	388,910	0	5,944,768	5,823,980	44,447	417,848	462,295
19	73/68	5,823,980	407,299	379,168	0 0	5,795,849	5,678,064	43,333	398,852	442,185
20	74/69	5,678,064	422,161	367,913	0	5,623,816	5,509,516	42,047	413,404	455,451
21	75/70	5,509,516	437,618	355,033	0	5,426,931	5,316,628	40,575	428,539	469,114
22	76/71	5,316,628	453,697	340,405	Ō	5,203,336	5,097,575	38,903	444,284	483,187
23	77/72	5,097,575	470,426	323,900	Ō	4,951,049	4,850,415	37,017	460,666	497,683
24	78/73	4,850,415	487,834	305,381	0	4,667,962	4,573,081	34,900	477,713	512,613
25	79/74	4,573,081	505,952	284,699	Ō	4,351,828	4,263,373	32,537	495,455	527,992
26	80/75	4,263,373	524,811	261,699	0	4,000,261	3,918,952	29,909	513,922	543,831
27	81/76	3,918,952	544,446	236,215	0	3,610,721	3,537,330	26,996	533,150	560,146
28	82/77	3,537,330	564,892	208,071	0	3,180,509	3,115,862	23,779	553,172	576,951
29	83/78	3,115,862	586,184	177,077	0 0	2,706,755	2,651,738	20,237	574,022	594,259
30	84/79	2,651,738	608,363	143,036	0	2,186,411	2,141,970	16,347	595,741	612,088
31	85/80	2,141,970	631,468	105,735	0	1,616,237	1,583,386	12,084	618,366	630,450
32	86/81	1,583,386	655,541	64,949	0	992,794	972,614	7,423	641,940	649,363
33	87/82	972,614	680,630	20,439	0	312,423	306,073	2,336	666,508	668,844
34	88/83	306,073	306,073	0	0	0	0	0	299,723	299,723
35	89/84	0	0	0	0	0	0	0	0	0
36	90/85	0	0	0	0	0	0	0	0	0
37	91/86	0	0	0	0	0	0	0	0	0
38	92/87	0	0	0	0	0	0	0	0	0
39	93/88	0	0	0	0	0	0	0	0	0
40	94/89	0	0	0	0	0	0	0	0	0
			10,234,003		466,658			641,102	10,021,876	10,662,978

\*The composite capital gains tax rate includes 50.00% short-term gains subject to ordinary income tax and 50.00% long-term gains subject to capital gains tax of 20.00%.

To review turnover calculations, see the Details of Portfolio Turnover report.

Capital gains tax calculations assume a ratio of asset value to remaining cost basis in any given year.

# Analysis of: 1. Bad Logic

#### Presented By: [Licensed User's name appears here]

#### For: Simon Scott & Ann Scott

### Details of Equity Assets - Portfolio Turnover

	Initial Value of Equity Account 3,500,000		Dividend 1.00%		Pre-Retirement ncome Tax Rate 45.00%	Retirer Income Ta 45.00	ax Rate	posite Capital Tax Rate* 32.50%	Assi	rnover umption ).00%
	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)	(9)	(10) Year End
	Beginning	Sale of Equities		After Tax	Asset Value		Sale of Equities	Cost Basis	After Tax	Value of Asset
Yr	of Year Cost Basis	to Fund Needs	Capital Growth	Reinvested Dividends	Before Turnover	Adjusted Cost Basis	Caused by Turnover	Used by Turnover	Reinvested Turnover	After Turnover
1	2,000,000	0	245,000	28,000	3,773,000	2,028,000	1,886,500	1,014,000	1,602,938	3,489,438
2	2,616,938	0	244,261	27,916	3,761,615	2,644,853	1,880,808	1,322,427	1,699,334	3,580,142
3	3,021,761	0	250,610	28,641	3,859,393	3,050,402	1,929,697	1,525,201	1,798,235	3,727,932
4	3,323,436	0	260,955	29,823	4,018,710	3,353,259	2,009,355	1,676,630	1,901,219	3,910,574
5	3,577,849	0	273,740	31,285	4,215,599	3,609,134	2,107,800	1,804,567	2,009,249	4,117,049
6	3,813,816	0	288,193	32,936	4,438,178	3,846,752	2,219,089	1,923,376	2,122,982	4,342,071
7	4,046,358	0	303,945	34,737	4,680,753	4,081,095	2,340,377	2,040,548	2,242,932	4,583,309
8	4,283,480	0	320,832	36,666	4,940,807	4,320,146	2,470,404	2,160,073	2,369,546	4,839,950
9	4,529,619	0	338,797	38,720	5,217,467	4,568,339	2,608,734	2,284,169	2,503,250	5,111,984
10	4,787,420	0	357,839	40,896	5,510,719	4,828,316	2,755,360	2,414,158	2,644,469	5,399,829
11	5,058,627	0	377,988	43,199	5,821,016	5,101,825	2,910,508	2,550,913	2,793,640	5,704,148
12	5,344,552	0	399,290	45,633	6,149,071	5,390,185	3,074,536	2,695,093	2,951,217	6,025,753
13	5,646,309	0	421,803	48,206	6,495,762	5,694,516	3,247,881	2,847,258	3,117,678	6,365,559
14	5,964,936	327,547	422,661	0	6,460,673	5,658,003	3,230,337	2,829,002	3,099,903	6,330,240
15	5,928,905	383,390	416,280	0	6,363,130	5,569,822	3,181,565	2,784,911	3,052,652	6,234,217
16	5,837,563	397,276	408,586	0	6,245,527	5,465,564	3,122,764	2,732,782	2,996,019	6,118,783
17	5,728,801	411,701	399,496	0	6,106,578	5,343,340	3,053,289	2,671,670	2,929,263	5,982,552
18	5,600,933	426,694	388,910	0	5,944,768	5,201,457	2,972,384	2,600,729	2,851,596	5,823,980
19	5,452,325	407,299	379,168	0	5,795,849	5,071,018	2,897,925	2,535,509	2,780,139	5,678,064
20	5,315,648	422,161	367,913	0	5,623,816	4,920,433	2,811,908	2,460,216	2,697,608	5,509,516
21	5,157,824	437,618	355,033	0	5,426,931	4,748,141	2,713,466	2,374,071	2,603,162	5,316,628
22	4,977,233	453,697	340,405	Ō	5,203,336	4,552,498	2,601,668	2,276,249	2,495,907	5,097,575
23	4,772,156	470,426	323,900	0	4,951,049	4,331,761	2,475,525	2,165,880	2,374,890	4,850,415
24	4,540,771	487,834	305,381	0	4,667,962	4,084,079	2,333,981	2,042,040	2,239,100	4,573,081
25	4,281,140	505,952	284,699	Ő	4,351,828	3,807,487	2,175,914	1,903,744	2,087,459	4,263,373
26	3,991,202	524,811	261,699	0	4,000,261	3,499,895	2,000,131	1,749,947	1,918,821	3,918,952
27	3,668,768	544,446	236,215	0	3,610,721	3,159,079	1,805,361	1,579,540	1,731,969	3,537,330
28			208,071	0	3,180,509	2,782,679			1,525,607	
29	3,311,509	564,892 586,184	177,077	0	2,706,755	2,368,184	1,590,255	1,391,339	1,298,360	3,115,862 2,651,738
30	2,916,947 2,482,452	608,363	143,036	0	2,186,411	1,912,927	1,353,378 1,093,206	1,184,092 956,463	1,048,764	2,031,738
		-		-				r -		
31	2,005,228	631,468	105,735	0	1,616,237	1,414,072	808,119	707,036	775,267	1,583,386
32	1,482,303	655,541	64,949	0	992,794	868,612	496,397	434,306	476,217	972,614
33	910,523	680,630	20,439	0	312,423	273,344	156,212	136,672	149,861	306,073
34	286,533	306,073	0	0	0	0	0	0	0	0
35	0	0	0	0	0 0	0	0	0	0	0
36	Ō	Ō	0	Ō	Ō	Ō	Ō	0	0	Ō
37	Ő	Ő	Ő	Ő	Ő	Ő	Ő	Ő	Ő	ů 0
38	0	0	0	0	0	0	0	0	0	n n
39	0	Ŭ Ŭ	0	0	0	0	0	0	0	0
40	0	0 0	0	0	0	0	0	0 0	Ő	0
	-	10,234,003		466,658						

\*The composite capital gains tax rate includes 50.00% short-term gains subject to ordinary income tax and 50.00% long-term gains subject to capital gains tax of 20.00%.

Capital gains tax calculations assume a ratio of asset value to remaining cost basis in any given year.

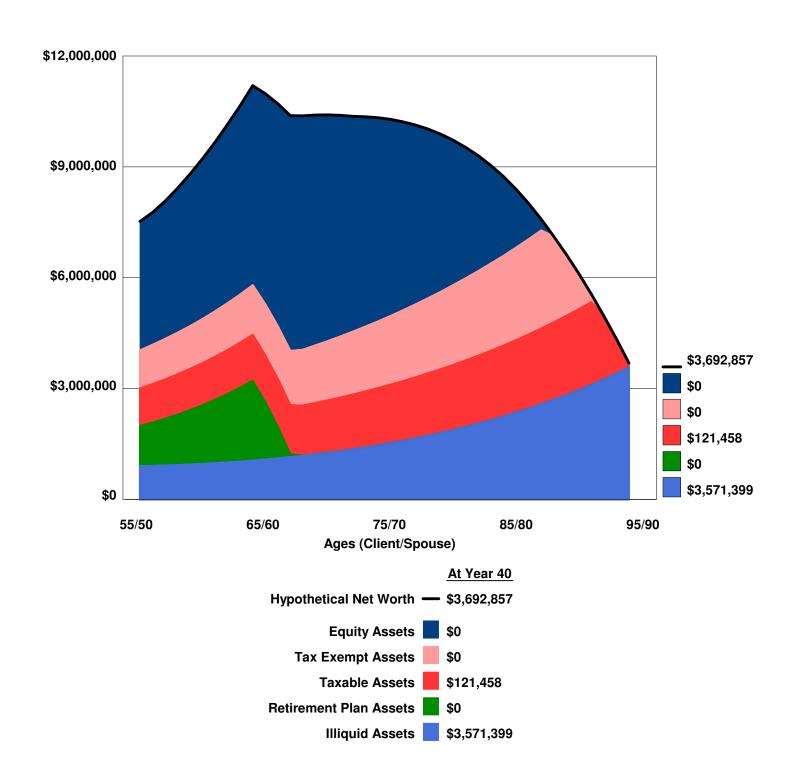
# Summary of Illiquid Assets

		(1)		(2)		(3)
		Principal		Personal		(3)
		Residence		Property		Total
	M/F	(5.00%		(-5.00%		Illiquid
Year	Ages	Growth)	+	Growth)	=	Assets
						ASSELS
1	55/50	525,000		380,000		905,000
2	56/51	551,250		361,000		912,250
3	57/52	578,813		342,950		921,763
4	58/53	607,753		325,803		933,556
5	59/54	638,141		309,512		947,653
6	60/55	670,048		294,037		964,085
7	61/56	703,550		279,335		982,885
8	62/57	738,728		265,368		1,004,096
9	63/58	775,664		252,100		1,027,764
10	64/59	814,447		239,495		1,053,942
	05/00	055 470		007 500		
11	65/60	855,170		227,520		1,082,690
12	66/61	897,928		216,144		1,114,072
13	67/62	942,825		205,337		1,148,162
14	68/63	989,966		195,070		1,185,036
15	69/64	1,039,464		185,316		1,224,780
16	70/65	1,091,437		176,051		1,267,488
17	71/66	1,146,009		167,248		1,313,257
18	72/67	1,203,310		158,886		1,362,196
19	73/68	1,263,475		150,941		1,414,416
20	74/69	1,326,649		143,394		1,470,043
21	75/70	1,392,981		136,225		1,529,206
22	76/71	1,462,630		129,413		1,592,043
23	77/72	1,535,762		122,943		1,658,705
24	78/73	1,612,550		116,796		1,729,346
25	79/74	1,693,177		110,956		1,804,133
26	80/75	1,777,836		105,408		1,883,244
27	81/76	1,866,728		100,138		1,966,866
28	82/77	1,960,065		95,131		2,055,196
29	83/78	2,058,068		90,374		2,148,442
30	84/79	2,160,971		85,856		2,246,827
• •						
31	85/80	2,269,020		81,563		2,350,583
32	86/81	2,382,471		77,485		2,459,956
33	87/82	2,501,594		73,610		2,575,204
34	88/83	2,626,674		69,930		2,696,604
35	89/84	2,758,008		66,433		2,824,441
36	90/85	2,895,908		63,112		2,959,020
37	91/86	3,040,703		59,956		3,100,659
38	92/87	3,192,739		56,958		3,249,697
39	93/88	3,352,376		54,110		3,406,486
40	94/89	3,519,994		51,405		3,571,399

# Hypothetical Net Worth (After Providing Required Cash Flow)

		(1)	(2)	(3)	(4)	(5)	(6)
		Year End	Year End	Year End	Year End	Year End	Veer End
	B. A. / FT	Value of	Value of	Value of	Value of	Value of	Year End
<b>V</b>	M/F	Illiquid +	Retirement +	Taxable	Tax Exempt	Equity	Hypothetical
Year	Ages	Assets	Plan Assets	Assets	Assets	Assets	Net Worth
1	55/50	905,000	1,080,000	1,022,000	1,030,000	3,489,438	7,526,438
2	56/51	912,250	1,166,400	1,044,484	1,060,900	3,580,142	7,764,176
3	57/52	921,763	1,259,712	1,067,463	1,092,727	3,727,932	8,069,597
4	58/53	933,556	1,360,488	1,090,947	1,125,509	3,910,574	8,421,074
5	59/54	947,653	1,469,328	1,114,948	1,159,274	4,117,049	8,808,252
6	60/55	964,085	1,586,874	1,139,477	1,194,052	4,342,071	9,226,559
7	61/56	982,885	1,713,824	1,164,545	1,229,874	4,583,309	9,674,437
8	62/57	1,004,096	1,850,930	1,190,165	1,266,770	4,839,950	10,151,911
9	63/58	1,027,764	1,999,004	1,216,349	1,304,773	5,111,984	10,659,874
10	64/59	1,053,942	2,158,924	1,243,109	1,343,916	5,399,829	11,199,720
11	65/60	1,082,690	1,539,949	1,270,457	1,384,233	5,704,148	10,981,477
12	66/61	1,114,072	847,707	1,298,407	1,425,760	6,025,753	10,711,699
13	67/62	1,148,162	75,622	1,326,972	1,468,533	6,365,559	10,384,848
14	68/63	1,185,036	0	1,356,165	1,512,589	6,330,240	10,384,030
15	69/64	1,224,780	0	1,386,001	1,557,967	6,234,217	10,402,965
16	70/65	1,267,488	0	1,416,493	1,604,706	6,118,783	10,407,470
17	71/66	1,313,257	0	1,447,656	1,652,847	5,982,552	10,396,312
18	72/67	1,362,196	0	1,479,504	1,702,432	5,823,980	10,368,112
19	73/68	1,414,416	0	1,512,053	1,753,505	5,678,064	10,358,038
20	74/69	1,470,043	0	1,545,318	1,806,110	5,509,516	10,330,987
21	75/70	1,529,206	0	1,579,315	1,860,293	5,316,628	10,285,442
22	76/71	1,592,043	0	1,614,060	1,916,102	5,097,575	10,219,780
23	77/72	1,658,705	0	1,649,569	1,973,585	4,850,415	10,132,274
24	78/73	1,729,346	0	1,685,860	2,032,793	4,573,081	10,021,080
25	79/74	1,804,133	0	1,722,949	2,093,777	4,263,373	9,884,232
26	80/75	1,883,244	0	1,760,854	2,156,590	3,918,952	9,719,640
27	81/76	1,966,866	0	1,799,593	2,221,288	3,537,330	9,525,077
28	82/77	2,055,196	0	1,839,184	2,287,927	3,115,862	9,298,169
29	83/78	2,148,442	0	1,879,646	2,356,565	2,651,738	9,036,391
30	84/79	2,246,827	0	1,920,998	2,427,262	2,141,970	8,737,057
31	85/80	2,350,583	0	1,963,260	2,500,080	1,583,386	8,397,309
32	86/81	2,459,956	0	2,006,452	2,575,082	972,614	8,014,104
33	87/82	2,575,204	0	2,050,594	2,652,334	306,073	7,584,205
34	88/83	2,696,604	0	2,095,707	2,331,041	0	7,123,352
35	89/84	2,824,441	0	2,141,813	1,670,108	0	6,636,362
36	90/85	2,959,020	Ő	2,188,933	967,421	0 0	6,115,374
37	91/86	3,100,659	Ő	2,237,090	221,069	Ő	5,558,818
38	92/87	3,249,697	0	1,719,806	0	0	4,969,503
39	93/88	3,406,486	0	941,437	0	0	4,347,923
40	94/89	3,571,399	0	121,458	0	0	3,692,857
-		,- ,- ,-	•	. ,	-	-	

Hypothetical Net Worth (After Providing Required Cash Flow) 40 Year Analysis



# Wealth Transfer Summary (After Providing Required Cash Flow)

		(1)	(2)		(3)		(4)		(5)
							Year End		Year End
		Total	Total				Total Assets		Wealth
	M/F	Estate	Transfer	=	Net Estate	+	Outside	=	Transferred
Year	Ages	Assets*	Taxes**		to Heirs		the Estate		to Heirs
1	55/50	7,526,438	378,000		7,148,438		0		7,148,438
2	56/51	7,764,176	408,240		7,355,936		0		7,355,936
3	57/52	8,069,597	440,900		7,628,697		0		7,628,697
4	58/53	8,421,074	476,170		7,944,904		0		7,944,904
5	59/54	8,808,252	514,264		8,293,988		0		8,293,988
6	60/55	9,226,559	555,406		8,671,153		0		8,671,153
7	61/56	9,674,437	599,838		9,074,599		0		9,074,599
8	62/57	10,151,911	647,826		9,504,085		0		9,504,085
9	63/58	10,659,874	699,652		9,960,222		0		9,960,222
10	64/59	11,199,720	755,624		10,444,096		0		10,444,096
11	65/60	10,981,477	538,983		10,442,494		0		10,442,494
12	66/61	10,711,699	296,697		10,415,002		0		10,415,002
13	67/62	10,384,848	26,468		10,358,380		0		10,358,380
14	68/63	10,384,030	0		10,384,030		0		10,384,030
15	69/64	10,402,965	0		10,402,965		0		10,402,965
16	70/65	10,407,470	0		10,407,470		0		10,407,470
17	71/66	10,396,312	0		10,396,312		0		10,396,312
18	72/67	10,368,112	0		10,368,112		0		10,368,112
19	73/68	10,358,038	0		10,358,038		0		10,358,038
20	74/69	10,330,987	0		10,330,987		0		10,330,987
21	75/70	10,285,442	0		10,285,442		0		10,285,442
22	76/71	10,219,780	0		10,219,780		0		10,219,780
23	77/72	10,132,274	0		10,132,274		0		10,132,274
24	78/73	10,021,080	0		10,021,080		0		10,021,080
25	79/74	9,884,232	0		9,884,232		0		9,884,232
26	80/75	9,719,640	0		9,719,640		0		9,719,640
27	81/76	9,525,077	0		9,525,077		0		9,525,077
28	82/77	9,298,169	0		9,298,169		0		9,298,169
29	83/78	9,036,391	0		9,036,391		0		9,036,391
30	84/79	8,737,057	0		8,737,057		0		8,737,057
31	85/80	8,397,309	0		8,397,309		0		8,397,309
32	86/81	8,014,104	0		8,014,104		0		8,014,104
33	87/82	7,584,205	0		7,584,205		0		7,584,205
34	88/83	7,123,352	0		7,123,352		0		7,123,352
35	89/84	6,636,362	0		6,636,362		0		6,636,362
36	90/85	6,115,374	0		6,115,374		0		6,115,374
37	91/86	5,558,818	0		5,558,818		0		5,558,818
38	92/87	4,969,503	0		4,969,503		0		4,969,503
39	93/88	4,347,923	0		4,347,923		0		4,347,923
40	94/89	3,692,857	0		3,692,857		0		3,692,857

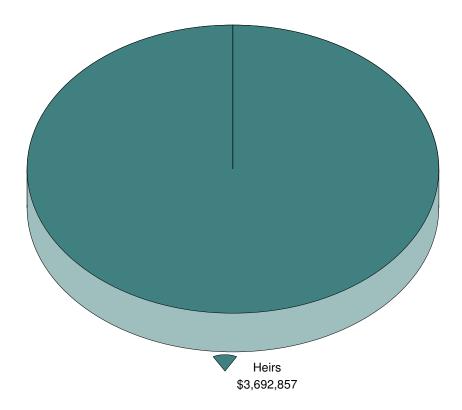
Summary at Life Expectancy (Year 38)

Total Estate Assets	\$ 4,969,503
Wealth Transferred to Heirs	\$ 4,969,503

\*Net of cash flow provided \*\*See Transfer Tax Details report for details.

Distribution of Assets at Ages 94/89

Estate Distribution



### Transfer Tax Details

		(1)	(2)	(3)	(4)	(5) Romaining	(6)	(7)	(8)
						Remaining Available		Income Tax on	Total
				Total		Unified	Federal	Retirement	Transfer
	M/F	Liquid <sub>+</sub>		Estate	Taxable	Credit	Estate	Plan	Taxes
Year	Ages	Assets	Assets	Assets	Estate	Equivalent*	Tax	Assets	(6)+(7)
1	55/50	6,621,438	905,000	7,526,438	7,526,438	10,500,000	0	378,000	378,000
2	56/51	6,851,926	912,250	7,764,176	7,764,176	10,680,000	0	408,240	408,240
3	57/52	7,147,834	921,763	8,069,597	8,069,597	10,860,000	0	440,900	440,900
4	58/53	7,487,518	933,556	8,421,074	8,421,074	10,900,000	0	476,170	476,170
5	59/54	7,860,599	947,653	8,808,252	8,808,252	10,980,000	0	514,264	514,264
6	60/55	8,262,474	964,085	9,226,559	9,226,559	11,200,000	0	555,406	555,406
7	61/56	8,691,552	982,885	9,674,437	9,674,437	11,440,000	0	599,838	599,838
8	62/57	9,147,815	1,004,096	10,151,911	10,151,911	11,660,000	0	647,826	647,826
9	63/58	9,632,110	1,027,764	10,659,874	10,659,874	11,900,000	0	699,652	699,652
10	64/59	10,145,778	1,053,942	11,199,720	11,199,720	12,140,000	0	755,624	755,624
11	65/60	9,898,787	1,082,690	10,981,477	10,981,477	12,380,000	0	538,983	538,983
12	66/61	9,597,627	1,114,072	10,711,699	10,711,699	12,620,000	0	296,697	296,697
13	67/62	9,236,686	1,148,162	10,384,848	10,384,848	12,880,000	0	26,468	26,468
14	68/63	9,198,994	1,185,036	10,384,030	10,384,030	13,140,000	0	0	0
15	69/64	9,178,185	1,224,780	10,402,965	10,402,965	13,400,000	0	0	0
16	70/65	9,139,982	1,267,488	10,407,470	10,407,470	13,660,000	0	0	0
17	71/66	9,083,055	1,313,257	10,396,312	10,396,312	13,940,000	0	0	0
18	72/67	9,005,916	1,362,196	10,368,112	10,368,112	14,220,000	0	0	0
19	73/68	8,943,622	1,414,416	10,358,038	10,358,038	14,500,000	0	0	0
20	74/69	8,860,944	1,470,043	10,330,987	10,330,987	14,800,000	0	0	0
21	75/70	8,756,236	1,529,206	10,285,442	10,285,442	15,080,000	0	0	0
22	76/71	8,627,737	1,592,043	10,219,780	10,219,780	15,380,000	0	0	0
23	77/72	8,473,569	1,658,705	10,132,274	10,132,274	15,700,000	0	0	0
24	78/73	8,291,734	1,729,346	10,021,080	10,021,080	16,000,000	0	0	0
25	79/74	8,080,099	1,804,133	9,884,232	9,884,232	16,320,000	0	0	0
26	80/75	7,836,396	1,883,244	9,719,640	9,719,640	16,660,000	0	0	0
27	81/76	7,558,211	1,966,866	9,525,077	9,525,077	16,980,000	0	0	0
28	82/77	7,242,973	2,055,196	9,298,169	9,298,169	17,320,000	0	0	0
29	83/78	6,887,949	2,148,442	9,036,391	9,036,391	17,680,000	0	0	0
30	84/79	6,490,230	2,246,827	8,737,057	8,737,057	18,020,000	0	0	0
31	85/80	6,046,726	2,350,583	8,397,309	8,397,309	18,380,000	0	0	0
32	86/81	5,554,148	2,459,956	8,014,104	8,014,104	18,760,000	0	0	0
33	87/82	5,009,001	2,575,204	7,584,205	7,584,205	19,140,000	0	0	0
34	88/83	4,426,748	2,696,604	7,123,352	7,123,352	19,520,000	0	0	0
35	89/84	3,811,921	2,824,441	6,636,362	6,636,362	19,900,000	0	0	0
36	90/85	3,156,354	2,959,020	6,115,374	6,115,374	20,300,000	0	0	0
37	91/86	2,458,159	3,100,659	5,558,818	5,558,818	20,700,000	0	0	0
38	92/87	1,719,806	3,249,697	4,969,503	4,969,503	21,120,000	0	0	0
39	93/88	941,437	3,406,486	4,347,923	4,347,923	21,540,000	0	0	0
40	94/89	121,458	3,571,399	3,692,857	3,692,857	21,980,000	0	0	0

Column (1) includes taxable assets, tax exempt assets, equity assets, and retirement plan assets. Column (2) is net of any liabilities.

This report does not take into account the impact of the state death tax. Check with your legal and tax advisers for the precise calculation of your state's death tax on your current and future circumstances.

\*Unified Credit Equivalent is indexed for inflation at 2.00%.

Column (6) assumes half the amount shown in column (5) is transferred to a credit shelter trust by the first spouse to die.

# Summary of Transfer Taxation of Retirement Plan Assets

Simon Scott	's Retireme	nt Plan Acco	unt	Ann Scott	s Retirement Pla	an Account		
Plan Assets	Plan Asse		Assets	Plan Assets	Plan Assets	Plan Assets		
Initial Value	Cost Basi		eld	Initial Value	Cost Basis	Yield	Income Tax	
500,000	0	8.0	00%	500,000	0	8.00%	35.00%	%
	_							
		(1)	(2)	(3)	(4)	(5)	(6)	
						Heirs		
		Plan	Estate Tax		Total Taxes	After Tax	Deveent	
	M/F	Assets	on Plan	on ⊥ Plan	Attributed to Plan	Plan	Percent	
Year		in Estate	Assets	+ Plan Assets**	Assets	Assets (1) - (4)	Loss Due to Tax	
1	55/50	1,080,000		0 378,000	378,000	702,000	35%	
2	56/51	1,166,400		0 408,240	408,240	758,160	35%	
3	57/52	1,259,712		0 440,900	440,900	818,812	35%	
4	58/53	1,360,488		0 476,170	476,170	884,318	35%	
5	59/54	1,469,328		0 514,264	514,264	955,064	35%	
6	60/55	1,586,874		0 555,406	555,406	1,031,468	35%	
7	61/56	1,713,824	(	0 599,838	599,838	1,113,986	35%	
8	62/57	1,850,930		0 647,826	647,826	1,203,104	35%	
9	63/58	1,999,004		0 699,652	699,652	1,299,352	35%	
10	64/59	2,158,924		0 755,624	755,624	1,403,300	35%	
	05/00	4 500 040			500.000	1 000 000	050/	
11	65/60	1,539,949		0 538,983	538,983	1,000,966	35%	
12	66/61	847,707		0 296,697	296,697	551,010	35%	
13	67/62	75,622		0 26,468	26,468	49,154	35%	
14	68/63	0		0 0	0	0	0%	
15	69/64	0		0 0	0	0	0%	
16	70/65	0		0 0	0	0	0%	
17	71/66	0		0 0	0	0	0%	
18	72/67	0		0 0	0	0	0%	
19	73/68	0		0 0	0	0	0%	
20	74/69	0		0 0	0	0	0%	
21	75/70	0		0 0	0	0	0%	
22	76/71	Ő		0 0	0	0 0	0%	
23	77/72	Ő		0 0	Ő	Õ	0%	
24	78/73	ů 0		0 0	Ő	Ő	0%	
25	79/74	0		0 0	0	0	0%	
26	80/75	0		0 0	0	Ő	0%	
20	81/76	0		0 0	0	Ö	0%	
28	82/77	0		0 0	0	0	0%	
20		0			0			
29 30	83/78 84/79	0		0 0 0 0	0	0 0	0% 0%	
	04/19	U		0 0	0	Ū	0 /8	
31	85/80	0		0 0	0	0	0%	
32	86/81	0	(	0 0	0	0	0%	
33	87/82	0	(	0 0	0	0	0%	
34	88/83	0		0 0	0	0	0%	
35	89/84	0		0 0	0	0	0%	
36	90/85	0		0 0	0	0	0%	
37	91/86	0		0 0	0	0	0%	
37								
37	92/87	0		0 0	0	0	0%	
	92/87 93/88	0 0		0 0 0 0	0 0	0 0	0% 0%	

### Details of Transfer Taxation of Retirement Plan Assets

Simon S	cott's Re	etirement Plan	Account	Ann Sc	ott's Retiren	nent Plan Aco	count	
Plan Assets Initial Value 500,000	Initial Value Cost Basis		Plan Assets Yield 8.00%	Plan Assets Initial Value 500,000	Plan A Cost E 0	ssets P Basis	lan Assets Yield 8.00%	Heirs' Income Tax Rate 35.00%
Year	M/F Ages	(1) Plan Assets in Estate	(2) Remaining Plan SPIA Payments in Estate	(3) Federal Estate Tax on Plan Assets*	(4) Income Tax on Gain*	(5) State Death Tax Attributable to Plan Assets**	(6) Total Taxes Attributed to Plan Assets (3)+(4)+(5)	(7) Heirs' After Tax Plan Assets (1) - (6)
1 2 3 4 5	55/50 56/51 57/52 58/53 59/54	1,080,000 1,166,400 1,259,712 1,360,488 1,469,328	0 0 0 0 0	0 0 0 0 0	378,000 408,240 440,900 476,170 514,264	0 0 0 0	378,000 408,240 440,900 476,170 514,264	702,000 758,160 818,812 884,318 955,064
6 7 8 9 10	60/55 61/56 62/57 63/58 64/59	1,586,874 1,713,824 1,850,930 1,999,004 2,158,924	0 0 0 0	0 0 0 0 0	555,406 599,838 647,826 699,652 755,624	0 0 0 0 0	555,406 599,838 647,826 699,652 755,624	1,031,468 1,113,986 1,203,104 1,299,352 1,403,300
11 12 13 14 15	65/60 66/61 67/62 68/63 69/64	1,539,949 847,707 75,622 0 0	0 0 0 0 0	0 0 0 0 0	538,983 296,697 26,468 0 0	0 0 0 0	538,983 296,697 26,468 0 0	1,000,966 551,010 49,154 0 0
16 17 18 19 20	70/65 71/66 72/67 73/68 74/69	0 0 0 0 0	0 0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0 0	0 0 0 0 0
21 22 23 24 25	75/70 76/71 77/72 78/73 79/74	0 0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0 0	0 0 0 0	0 0 0 0
26 27 28 29 30	80/75 81/76 82/77 83/78 84/79	0 0 0 0	0 0 0 0	0 0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0
31 32 33 34 35	85/80 86/81 87/82 88/83 89/84	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0
36 37 <u>38</u> 39 40	90/85 91/86 92/87 93/88 94/89	0 0 0 0	0 0 0 0	0 0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0	0 0 0 0 0

\*The value of the plan assets is also included on the heirs' income tax return. To avoid double taxation, the federal estate tax attributable to the gain is allowed as an itemized deduction on the heirs' income tax return.

\*\*This report does not take into account the impact of the state death tax. Check with your legal and tax advisers for the precise calculation of your state's death tax on your current and future circumstances.