

Client Information Summary

For: Nathan Baier, Age 65
Greta Baier, Age 60

Presented By: [Licensed user's name appears here]
Date: 8/13/2001

Current Assets

<u>Liquid Assets:</u>	Liquid Assets (Taxable Interest)	\$ 800,000	
	Liquid Assets (Tax Exempt Interest)	800,000	
	Hypothetical Equity Assets	2,500,000	
	Tax Deferred Assets	0	
	Pension Assets	1,600,000	
	Total Liquid Assets		5,700,000
 <u>Illiquid Assets:</u>	Principal Residence	500,000	
	Personal Property	250,000	
	Closely-held Stock	5,000,000	
	Total Illiquid Assets		5,750,000
 <u>Other Assets:</u>	Total Other Assets Inside the Estate		0
	Total Estate Assets		\$11,450,000
	Outside the Estate		
	Current Life Insurance Outside the Estate	1,000,000	
	Total Other Assets Outside the Estate		1,000,000

Assumptions Used

<u>Income Tax Rates:</u>	Retirement	35.00%
 <u>Life Expectancy:</u>	Joint	29 Years
	Nathan Baier	Age 93
	Greta Baier	Age 88
 <u>Investments:</u>	Taxable Interest Assets Yield	6.00%
	Tax Exempt Interest Assets Yield	5.00%
	Hypothetical Equity Assets Growth Rate	7.00%
	Hypothetical Equity Assets Dividend Rate	3.00%
	Pension Assets Yield	10.00%

Funding Options for Spendable Cash Flow

<u>Pension:</u>	IRS Required Minimum Distributions Only
<u>Cash Flow Funding:</u>	Sequential Use of Liquid Assets --
	Taxable, Tax Exempt, Hypothetical Equities

The information in this presentation is not guaranteed; it is for illustration purposes only. Tax rates, interest and inflation rates, and IRS tax codes may, and probably will, change in the future; therefore, you should consult your tax adviser for additional information about potential taxes and IRS revisions.